### REPORT OF EXAMINATION OF THE

### FIRE INSURANCE EXCHANGE

AS OF DECEMBER 31, 2009

Participating State and Zone:

California

Filed June 28, 2011

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Los Angeles, California May 9, 2011

Honorable Joseph Torti, III
Chairman of the NAIC Financial
Condition Subcommittee
Superintendent of Rhode Island Business
Regulation, Division of Insurance
Cranston, Rhode Island

Honorable Linda S. Hall Secretary, Zone IV – Western Director of Insurance Alaska Division of Insurance Anchorage, Alaska

Honorable Dave Jones Insurance Commissioner California Department of Insurance Sacramento, California

Dear Chairman, Secretary, and Commissioner:

Pursuant to your instructions, an examination was made of the

### FIRE INSURANCE EXCHANGE

(hereinafter also referred to as the Exchange) at its statutory home office and main administrative office located at 4680 Wilshire Boulevard, Los Angeles, California 90010.

### SCOPE OF EXAMINATION

The previous examination of the Exchange was made as of December 31, 2006. This examination covers the period from January 1, 2007 through December 31, 2009. The examination was made pursuant to the National Association of Insurance Commissioners' plan of examination. The examination included a review of the Exchange's practices and procedures, an examination of management records, tests and analyses of detailed transactions within the examination period, and an evaluation of the assets and a determination of liabilities as of December 31, 2009, as deemed necessary under the circumstances. This examination was conducted concurrently with certain of the Exchange's California subsidiaries and affiliates, namely: Farmers Insurance Exchange, Truck

Insurance Exchange, Mid-Century Insurance Company, Civic Property and Casualty Company, Exact Property and Casualty Company, Neighborhood Spirit Property and Casualty Company, and Farmers Reinsurance Company.

The California Department of Insurance was the lead state in this coordinated examination of the aforementioned companies, six non-California reinsurance pool participant companies, eighteen companies of the 21st Century Insurance and Financial Services (formerly AIG) personal auto group (21st Century), and five companies of the Bristol West Holdings, Inc. (Bristol West) group. The 21st Century group and the Bristol West group are further identified in the Exchange History section of this report.

In addition to those items specifically commented upon in this report, other phases of the Exchange's operations were reviewed including the following areas that require no further comment: corporate records, fidelity bonds and other insurance; officers', employees' and agents' welfare and pension plans; growth of company; business in force by states; loss experience; accounts and records; and sales and advertising.

### SUBSEQUENT EVENTS

Fire Underwriters Association (FUA), a subsidiary of Farmers Group, Inc. (FGI) and the Exchange's attorney-in-fact, entered into a settlement agreement on December 12, 2010, regarding a class-action lawsuit identified as Fogel versus FUA, FGI, as attorney-in-fact for Farmers Insurance Exchange (Farmers), Truck Underwriters Association, as attorney-in-fact for Truck Insurance Exchange (Truck) and Zurich Financial Services Ltd. "Fogel" consists of a class of certain Exchange, Farmers, and Truck policyholders as identified for certain previous policy years. The litigation primarily involves subscription fees (management fees) paid by the policyholders to their respective attorney-in-fact. The total potential settlement amount, if all qualifying policyholders file claims, is \$455 million to be paid by FGI, TUA and FUA. Up to \$90 million is additionally established by the settlement agreement for payment to plaintiff's attorneys upon court approval. A number of initiatives at FGI,

TUA, and FUA are included in the settlement agreement to further raise standards of customer communication. These include providing welcome packs and additional disclosures to Exchange policyholder-subscribers and providing additional training to its agents and front-line employees regarding the subscription agreement and related procedures.

The three Exchanges are not defendants in the lawsuit but are involved because the plaintiffs in the class-action lawsuit are their policyholders, and because any remaining portion of the settlement amount (the amount not remittable to specific policyholders) will be paid by FGI, TUA, and FUA to the Exchanges per this agreement. A final approval hearing for this settlement agreement is set for September 7, 2011.

### **EXCHANGE HISTORY**

The Exchange was organized in the State of California on November 10, 1942, for the purpose of conducting property and casualty insurance.

A significant portion of the Exchange's stated surplus as regards policyholders at the examination date was composed of surplus notes, issued to non-affiliates, and contribution certificates, issued to affiliates. The following schedule depicts the specific issuances and amounts outstanding at December 31, 2009:

	Date Issued	Interest Rate	Par Value	Maturity Date
1)	12/22/1958	4.000%	\$ 1,130,000	Conditional
2)	12/27/1962	4.000%	200,000	Conditional
3)	12/19/1963	4.500%	250,000	Conditional
4)	12/04/1964	4.500%	250,000	Conditional
5)	12/27/1966	6.000%	500,000	Conditional
6)	12/29/1967	6.000%	500,000	Conditional
7)	12/31/1969	8.500%	500,000	Conditional

8).	6/30/1984	Variable	20,000,000	Conditional
9)	7/10/1998	7.050%	53,846,000	7/15/2028
10)	7/10/1998	7.200%	16,154,000	7/15/2048
11)	6/21/2004	6.150%	107,000,000	12/31/2013
	Total		\$200,330,000	

The aforementioned notes and certificates have restrictions, which require the approval of the California Department of Insurance (CDI) before any payment of interest and principal. Interest can be paid out of earned (unassigned) surplus only. The payments of interest and repayments of principal, occurring during this examination period were made with the approval of the CDI. The carrying value of the above notes is \$200,330,050 at December 31, 2009.

Items 1) thru 8) are contribution certificates, transacted between 1958 and 1984, issued to Fire Underwriters Association (FUA), the Exchange's attorney-in-fact.

Items 9) and 10) are trust surplus notes, transacted on July 10, 1998, that were issued to qualified institutional buyers in the open market and are administered by JP Morgan Chase Bank.

Item 11) is a new certificate of contribution in the amount of \$107,000,000 that was issued on June 21, 2004, in consideration for the surrender and discharge of two earlier certificates issued on March 7, 2000, and December 31, 2001 to FUA in the same total amount, but then assigned by FUA to Zurich Capital Markets, Inc (ZCM) on January 30, 2004. On July 28, 2004, the new certificate was assigned by ZCM to Zurich Investments LLC (ZIL), a Luxembourg company. On January 17, 2008, the certificate was assigned by ZIL to Zurich American Insurance Company.

On December 31, 2009, the Exchange's subsidiary, Foremost Corporation of America (Foremost Corp.), was merged into FCOA, LLC, a non-insurance entity formed in 2009 and owned by Foremost Insurance Company Grand Rapids, Michigan (Foremost I.C.), with FCOA, LLC as the surviving entity. All outstanding common shares of Foremost Corp. were retired and Foremost I.C. issued new common shares to the Exchange.

### Bristol West Holdings, Inc.

On July 3, 2007, Farmers Group, Inc. (FGI) completed the acquisition of Bristol West Holdings, Inc. (BWH), a Delaware corporation, including its two directly-owned insurance company subsidiaries: Security National Insurance Company, a Florida company, Bristol West Preferred Insurance Company, a Michigan company. Also included in the acquisition were certain insurance services companies and BWH's directly owned insurance holding company; Coast National Holding Company, a California company, and its insurance company subsidiary Coast National Insurance Company (CNIC), a California company, which in turn owned Bristol West Insurance Company, an Ohio company, and Bristol West Casualty Insurance Company, an Ohio company. Concurrent with the acquisition, FGI sold BWH and its subsidiaries and underlying insurance business to the Exchange, Farmers Insurance Exchange (Farmers), Truck Insurance Exchange (Truck), and Mid-Century Insurance Company (Mid-Century).

BWH, via its insurance subsidiaries, had licenses in 38 states plus the District of Columbia, and operated in 22 states as a provider of liability and physical damage insurance, specializing in non-standard private passenger auto.

FGI paid \$713.5 million and assumed \$100 million of debt obligations as consideration for the acquisition of BWH. Additional consideration for the transaction included the "commutation of certain existing affiliated reinsurance arrangements" between BWH's insurance subsidiaries, and the execution of a 90% quota share cession agreement between CNIC and Farmers Insurance Exchange, effective January 1, 2007. That quota share treaty was replaced with a 100% quota share agreement, effective July 1, 2008, with CNIC and Farmers Insurance Exchange.

The acquisition of BWH resulted in changes in the ultimate control of BWH's subsidiary, CNIC. Farmers and Zurich Financial Services Ltd. (ZFS), a Swiss company and FGI's ultimate parent corporation, filed a joint Form A application pursuant to CIC Section 1215.2. Additionally, Form D applications were filed pursuant to CIC Section 1215.5. On June 28, 2007, Farmers received correspondence from the CDI that the transactions were approved.

FGI sold BWH and its subsidiaries and underlying insurance business to the Exchange, Farmers, and Mid-Century for \$420 million, which represented an equity value of \$370 million plus \$50 million of debt assumption. In addition, the Exchange, Truck, Farmers, and Mid-Century incurred transaction fees of \$13.8 million. FGI retained certain of BWH's employees, the operational systems, and the management servicing rights. The acquisition was recorded using the statutory purchase method of accounting. The following schedule depicts each exchange/company's share of the costs, fees and goodwill for the acquisition of the BWH insurance business at the time acquired:

(in millions)

Entity	Cost and Fees	<u>Goodwill</u>	Percentage
Farmers Insurance Exchange	\$162.7	\$38.2	37.50%
Truck Insurance Exchange	38.0	8.9	8.75%
Fire Insurance Exchange	16.3	3.8	3.75%
Mid-Century Insurance Company	<u>216.8</u>	<u>51.0</u>	<u>50.00</u> %
Totals	<u>\$433.8</u>	<u>\$101.9</u>	<u>100.00</u> %

On September 30, 2008, Farmers acquired an additional 4.5% ownership interest in BWH; 2.5% acquired from Mid-Century for \$12.3 million and 2.0% acquired from Truck for \$9.8 million.

On September 30, 2008, the following additional transactions were made between the three exchanges:

- (1) Farmers sold all of its 80% ownership interest in Civic Property and Casualty Company, Exact Property and Casualty Company, and Neighborhood Spirit Property and Casualty Company to Truck and the Exchange for \$182.9 million;
- (2) Farmers sold 5% and 10% of its ownership interest in Mid-Century and Farmers Insurance Company of Oregon for \$34.9 million and \$43.0 million, respectively to Truck.

### Purchase of AIG personal auto business

On July 1, 2009, FGI completed the acquisition of the American International Group, Inc.'s personal auto group of companies. This included the personal auto business of 21<sup>st</sup> Century Insurance Group.

FGI paid \$1.9 billion plus solely assumed \$100 million of 21<sup>st</sup> Century Insurance Group's outstanding debt. Concurrent with the transaction FGI sold the personal auto group companies and underlying insurance business to the Exchange, Truck, and Fire for \$1.39 billion. FGI retained certain of the personal auto group employees, the operational systems, and the management servicing rights. In addition, the Exchange, Truck, and Farmers incurred transaction fees of \$6 million and also contributed \$55 million of additional paid-in capital. The CDI approved these transactions on June 26, 2009.

The Exchanges now own, either directly or indirectly, the following insurers: 21<sup>st</sup> Century Casualty Company, 21<sup>st</sup> Century Insurance Company of the Southwest, AIG Centennial Insurance Company, AIG Auto Insurance Company of New Jersey, AIG Preferred Insurance Company, AIG Premier Insurance Company, AIG Indemnity Insurance Company, AIG Hawaii Insurance Company, Inc., American Pacific Insurance Company, Inc., AIG Advantage Insurance Company, American International Insurance Company of California, Inc., American International Insurance Company of Delaware, American International Pacific Insurance Company, New Hampshire Indemnity Company, Inc., AIG National Insurance Company, Inc., and American International Insurance Company.

Concurrent to this acquisition a 100% quota share reinsurance agreement was entered into between American International Insurance Company (New York) and Farmers to be effective July 1, 2009. This 100% quota share agreement was approved by the CDI on June 30, 2009.

The following 21st Century Companies officially changed their names effective April 1, 2010. The name change was filed with and approved by the requisite regulatory authorities.

Current Name	Formerly Doing Business As
21st Century Advantage Insurance Company	AIG Advantage Insurance Company
21st Century Assurance Company	American International Insurance Company of Delaware
21st Century Auto Insurance Company of New Jersey	AIG Auto Insurance Company of New Jersey
21st Century Centennial Insurance Company	AIG Centennial Insurance Company
21st Century Indemnity Insurance Company	AIG Indemnity Insurance Company
21st Century National Insurance Company	AIG National Insurance Company, Inc.
21st Century North America Insurance Company	American International Insurance Company
21st Century Pacific Insurance Company	American International Pacific Insurance Company
21st Century Pinnacle Insurance Company	American International Insurance Company of New Jersey
21st Century Preferred Insurance Company	AIG Preferred Insurance Company
21st Century Premier Insurance Company	AIG Premier Insurance Company
21st Century Security Insurance Company	New Hampshire Indemnity Company, Inc.
Farmers Insurance Hawaii, Inc. *	AIG Hawaii Insurance Company, Inc.

<sup>\*</sup>Effective January 1, 2010

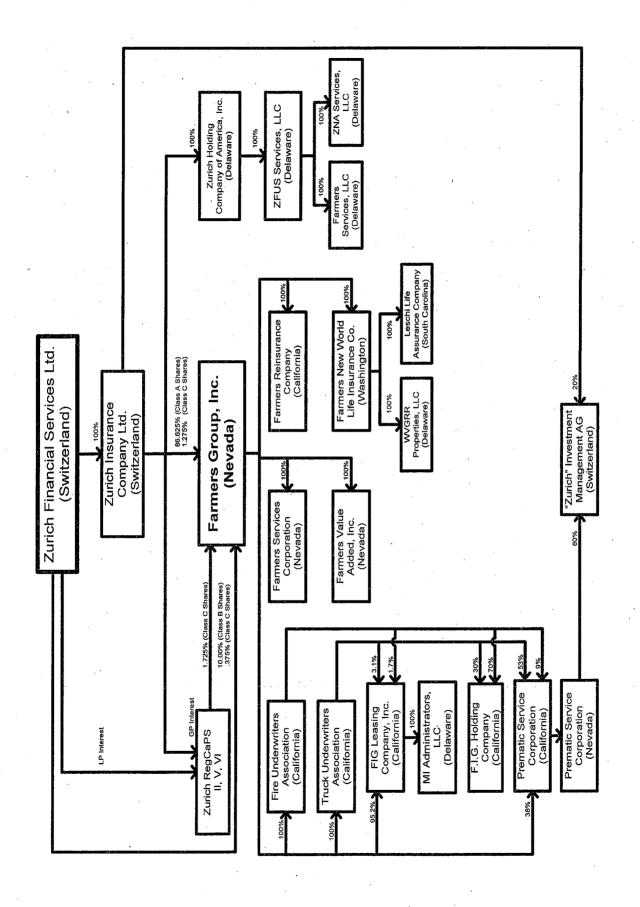
### MANAGEMENT AND CONTROL

The Exchange, a reciprocal insurer organized under California Insurance Code (CIC) Section 1300 et. seq. was controlled by its attorney-in-fact, Fire Underwriters Association (FUA). FUA is a U.S. subsidiary of Zurich Financial Services Ltd. (ZFS), a Swiss holding company.

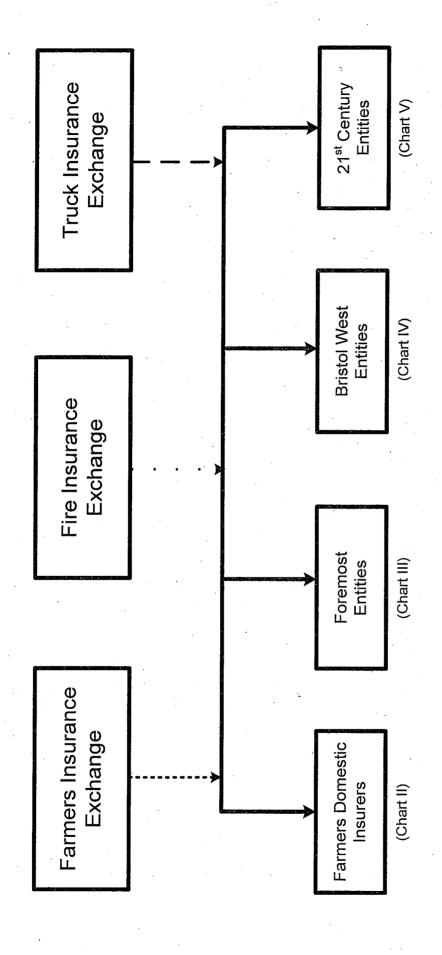
On May 8, 2008, the intermediate-level holding structure was re-organized and FGI, the parent of FUA, became owned 87.9% by Zurich Insurance Company (ZIC), 10.375% by Zurich Group Holdings (ZGH), and 1.725% by three Partnerships (Zurich RegCaPs II, V, VI) having ZIC as the General Partner and ZGH as the Limited Partner. On November 30, 2009, another restructuring occurred, as a result of which FGI became directly owned 87.9% by ZIC, 10.375% by ZFS, and

1.725% by three Partnerships (Zurich RegCaPs II, V, VI). ZFS continues to be the ultimate controlling party.

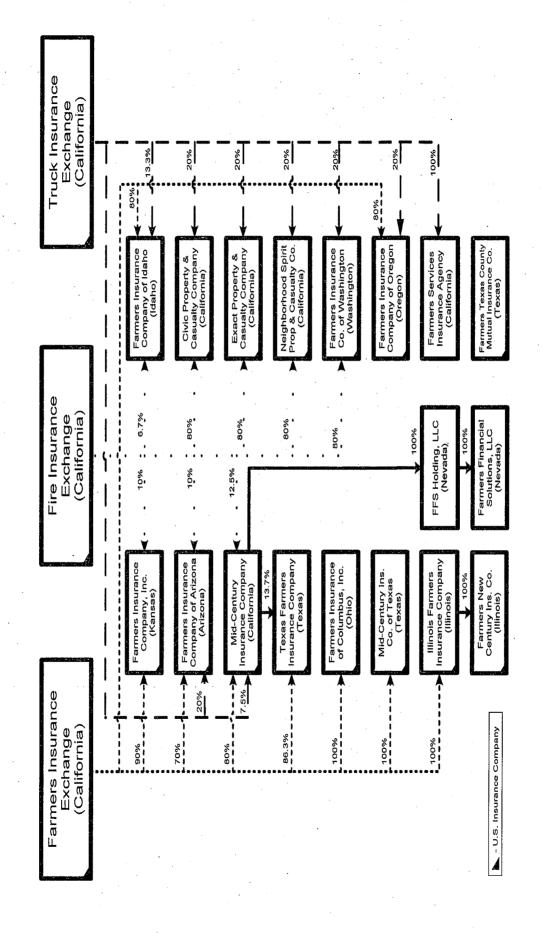
The following abridged organizational chart show the relationships of the attorney-in-fact, FUA, to its ultimate parent ZFS, and of the three Exchanges to their affiliates as of December 31, 2009:



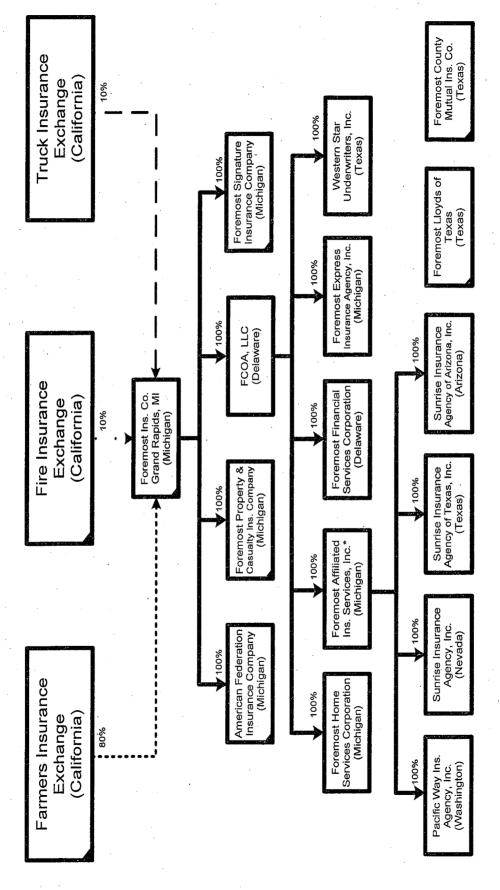
### FARMERS EXCHANGES ORGANIZATION



# CHART II: EXCHANGES/FARMERS ENTITIES ORGANIZATION



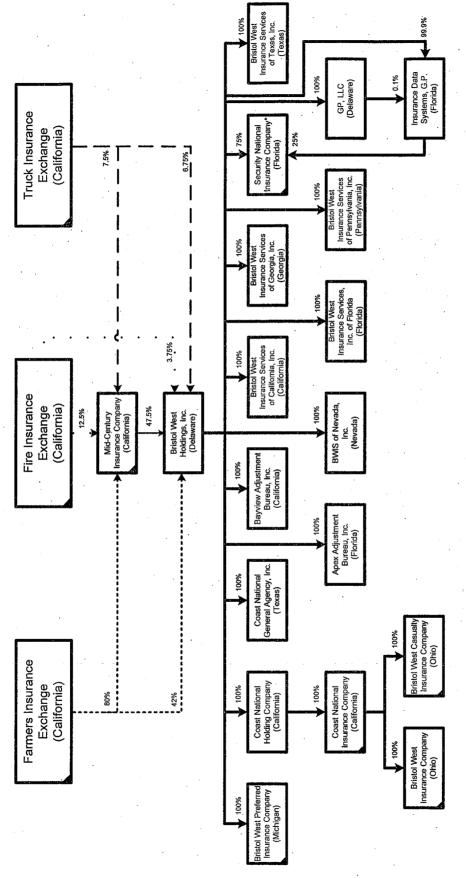
### CHART III: EXCHANGES/FOREMOST ORGANIZATION



\* dba Kraft Lake Insurance Agency

U.S. Insurance Company

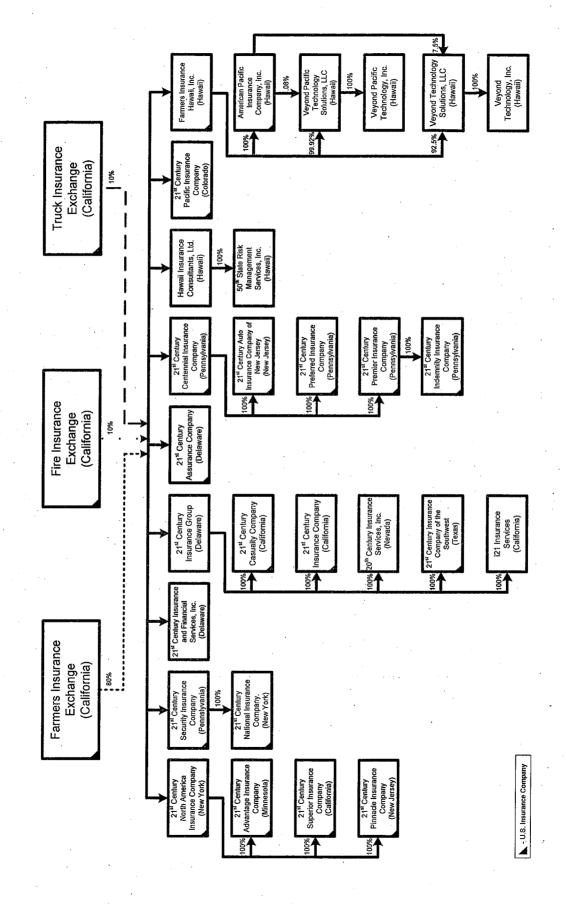
# CHART IV: EXCHANGES/BRISTOL WEST ORGANIZATION



\*Shares held by Bristol West Holdings, Inc. are voling shares, while those held by Insurance Data Systems, G.P. are non-voling shares

- U.S. Insurance Company

## CHART V: EXCHANGES/21st CENTURY ORGANIZATION



The Exchange has a Board of Governors of ten (10) member Board of Governors, elected annually. A listing of the members of the Board of Governors of the Exchange and principal officers of the Exchange and its attorney-in-fact serving on December 31, 2009 follows:

### Board of Governors

Name and Residence Principal Business Affiliation

Gisselle Maria Acevedo Director

Monrovia, CA Non-Profit Organization

William Haskell Braddock Retired

Surprise, Arizona

Alan Roy Gildemeister Owner
Batavia, Illinois Machine Tool Manufacturing Company

Gail Nanette Jackson, M.D.

Physician and Owner
Playa Del Rey, California

Medical Practice

Peter David Kaplan Retired
Los Angeles, California

Frederick Henry Kruse Retired
Lake Ozark, Missouri

Dale Anne Marlin Retired
Newport Beach, California

Gerald Alden McElroy Managing Director
La Quinta, California Consulting Firm

Taylor Lane Stephens Part-Time Consultant Fort Collins, Colorado

Richard Lewis Wells \* Retired Lake Ozark, Missouri

(\*) Replaced by Donnell Reid on March 22, 2010.

### Principal Officers of the Exchange

Name

Title

Ronald Gregory Myhan Doren Eugene Hohl Vice President and Treasurer

Secretary

### Principal Officers of the Attorney-in-Fact of the Exchange

Name

Title

F. Robert Woudstra
Doren Eugene Hohl
Frank Joseph Ceglar, Jr.
Jeffrey John Dailey
Dan Curtis Dunmoyer \*
Scott Robert Lindquist
Bryan Francis Murphy
Mhayse Gokul Samalya
Mark Bailey Smith

President and Chief Executive Officer
Secretary
Vice President

(\*) Replaced by Denise Elaine Ruggiero on March 19, 2010.

### Management Agreements

FUA, as the attorney-in-fact, provides operating services (including staffing and occupancy), except claims adjustment services, to the Exchange. These services were provided to the Exchange pursuant to the subscription agreements entered into between the Exchange and each individual policyholder of the Exchange. There was no specific management services agreement required between the Exchange and FUA for the aforementioned services provided. CIC Sections 1215.4 and 1215.5 provide for an exemption from reporting for an inter-insurance exchange utilizing the subscription agreements providing that the "form of this agreement was in place prior to 1943 and it was not amended in any way to modify payments, fees, or waivers of fees or otherwise substantially amended after 1943". For 2007, 2008, and 2009, subscription fees forwarded by the Exchange to FUA for such services were \$128,483,230, \$140,858,591, and \$157,444,272, respectively.

The Exchange is responsible for the payment of claims (adjustment function), payment of commissions and the payment of premium and income taxes.

### Claims Adjustment Services Arrangement

Farmers Insurance Exchange (Farmers) staffs a claims department for the adjustment of its own claims and to adjust certain of its affiliated insurance companies' claims, including the Exchange's. The claims adjustment services arrangement in place between Farmers and certain of its affiliates (the pooled companies including the Exchange), with Farmers providing all of their claims adjustment services, was not provided to the examiners in written form during previous examinations. A written agreement has now been provided documenting that the Exchange is a party to a claims adjustment services agreement with Farmers dated August 25, 1964. This agreement was amended and restated, effective June 1, 1966.

During 2007, 2008, and 2009, net claims adjustment service fees paid by the Exchange to Farmers as a result of its participation in the intercompany reinsurance agreement were \$79,523,000, \$79,513,000, and \$65,452,000, respectively.

### Managed Care Services Agreement

The Exchange is a party to a managed care services agreement, effective October 1, 1998, with Zurich Services Corporation (ZSC), an affiliate. ZSC provides certain bill review and medical management services for the Exchange's workers' compensation claims. It was recommended in the previous examination that the Exchange submit this managed care services agreement to the California Department of Insurance (CDI), pursuant to CIC Section 1215.5, for approval. The submission of the ZSC managed care services agreement was still pending as of the examination date, December 31, 2009. The Exchange and ZSC have, via amendment, terminated the existing agreement (except for case management services) effective July 15, 2010. A replacement managed care services agreement with Corvel Healthcare Corporation (non-affiliated) is currently near completion.

During 2007, 2008, and 2009, service fees paid by the Exchange to ZSC as a result of its participation in the existing managed care services agreement were \$200,000, \$200,000, and \$100,000, respectively.

### Tax Sharing Agreement

The Exchange's federal income tax return was consolidated with an affiliate, Farmers Insurance Company of Washington. There was a written tax sharing agreement in place, effective May 1, 1995. Pursuant to a new agreement, effective September 30, 2008, the federal income tax returns were consolidated for the Exchange and several additional subsidiaries. This agreement was approved by the CDI on August 17, 2010. The tax allocations were based on separate return calculations with current credit for net losses.

The Exchange's portion of the federal income taxes paid or recovered via the existing tax sharing agreement for 2007, 2008, and 2009, was \$14,747,000, (\$13,673,000), and \$17,541,000, respectively.

### Investment Management Agreements

Farmers Group, Inc. (FGI), acting on behalf of the Exchange, Farmers, Truck, and the subsidiaries of these three Exchanges, entered into an Investment Management Agreement dated July 1, 1998 with its affiliate, Scudder Kemper Investments Inc. (Scudder). In 2002, Scudder was acquired and replaced by Deutsche Asset Management (DeAM), a division of Deutsche Bank, AG. DeAM, a non-affiliate, managed the fixed income and equity asset portfolios of the Exchange, Farmers, Truck and the subsidiaries. The terms of the Investment Management Agreement have otherwise not been altered.

FGI was also a party to the Service Level Agreement dated November 4, 1998 with Scudder, which was replaced in 2002 by DeAM. DeAM, a non-affiliate, provided accounting and reporting services in connection with the Exchange, Farmers, Truck and the stock subsidiaries' investment portfolios, including Securities Valuation Office reporting. DeAM was given the authority to vote the proxies of

the common stock. The terms of the Service Level Agreement were left unchanged except for the replacement of parties.

### Securities Lending Agreement

In 1999 the Exchange entered into a securities lending agreement with its affiliate, Zurich Capital Markets Trust Company (Zurich). In December 2001, the Exchange changed its securities lending agent from Zurich to the Bank of New York Western Trust (BNY), a non-affiliate, as Zurich exited the securities lending business. "Collateral" is defined in the securities lending agreement as government securities and cash. The agreement also stipulated that BNY establish a "custodial custody account" in the name of the Exchange for the purpose of holding collateral and approved investments pertaining to securities lending transactions. The custodian was Wall Street Portfolio Advisors, a division of BNY. The agreement was amended and restated effective May 24, 2005. The agreements conformed to the securities lending limits specified in CDI Bulletin 82-2.

### TERRITORY AND PLAN OF OPERATION

The Exchange is licensed to transact insurance business in the following 31 states:

Alabama	Kansas	Ohio
Arizona	Michigan	Oklahoma
Arkansas	Minnesota	Oregon
California	Missouri	South
Colorado	Montana	Dakota
Florida	Nebraska	Texas
Georgia	Nevada	Utah
Idaho	New Hampshire	Washington
Illinois	New Jersey	Wisconsin
Indiana	New Mexico	Wyoming
Iowa	North Dakota	

### Major Lines of Business:

Principally, the Exchange directly writes homeowners multiple peril business. However, Farmers Insurance Exchange (Farmers), and its pooled subsidiaries and affiliates, writes most of the property and casualty lines of business with a heavy emphasis on personal lines. The principal lines written or assumed by the Exchange from Farmers (the lead pooling company in the pooling arrangement) were private passenger auto liability, auto physical damage, and homeowners multiple peril. By volume, commercial multiple peril is the more material commercial line that was directly written by the Exchange.

In 2009, the Exchange wrote \$1.7 billion of direct premiums. Of the direct premiums written, \$915.5 million (54.7%) was written in California, \$176.7 million (10.6%) was written in Texas, \$131.7 million (7.9%) was written in Colorado, and \$449.2 million (26.8%) was written in the remaining states.

Personal and commercial business is produced for the Farmers property and casualty companies (including the Exchange) by an exclusive agency force of about 15,000 agents and was supported by 28 state executive offices, 7 service centers, and about 270 branch offices responsible for handling claims.

### REINSURANCE

### Intercompany Reinsurance Pooling Agreement

The Exchange, and certain affiliated companies, participate in an intercompany reinsurance pooling agreement. Under this agreement, the affiliated participants ceded all of their business, net of reinsurance, to the Farmers Insurance Exchange (Farmers), the lead company. Farmers then retroceded a share of the business back to certain participants based on percentages prescribed under

the pooling agreement. The last amendment to this long-standing agreement was approved by the California Department of Insurance (CDI) on January 12, 1999.

The participants in the intercompany reinsurance pooling agreement, and their respective participation percentages as of December 31, 2009, were as follows:

Pool Participant	Percentage
Farmers Insurance Exchange	51.75
Mid-Century Insurance Company	16.00
Truck Insurance Exchange	7.75
Fire Insurance Exchange	7.50
Farmers Insurance Company of Oregon	7.00
Farmers Insurance Company of Washington	2.00
Civic Property and Casualty Company	1.00
Exact Property and Casualty Company	1.00
Neighborhood Spirit Property and Casualty Company	1.00
Texas Farmers Insurance Company	1.00
Farmers Insurance of Columbus, Inc.	1.00
Farmers Insurance Company, Inc.	0.75
Illinois Farmers Insurance Company	0.75
Farmers New Century Insurance Company	0.75
Farmers Insurance Company of Idaho	0.75
Total	100.00

### Assumed

Farmers maintains certain fronting 100% quota share agreements (the so-called "RAS" treaties, which were historically long-standing reinsurance agreements with affiliates initiated between 1950 and 1995) by which all of the property business it wrote was ceded "prior to the inter-company pooling" to the Exchange. Similarly, all of Farmers' workers' compensation, medical malpractice, and commercial lines business were ceded to Truck Insurance Exchange (Truck) via the RAS treaties. Farmers then retroceded the remaining business of the Farmers property and casualty companies to the insurers participating in the intercompany reinsurance pooling agreement according to their

respective participation percentages. Mid-Century Insurance Company also fronted for the Exchange in situations where a stock insurer was required.

### Ceded

### **Affiliated**

Treaties ceding quota share risks to affiliated reinsurers were written with Farmers and certain of its affiliates (including the Exchange) as the cedents and remained in effect at December 31, 2009:

These included an auto physical damage (APD agreement) 100% quota share agreement effective January 1, 2006, with two participants: the affiliated Zurich Insurance Company (Zurich) and the affiliated Farmers Reinsurance Company (Farmers Re). The premium for this APD agreement was \$1 billion annually with Zurich assuming an 80% participation and Farmers Re assuming a 20% participation. The CDI approved this agreement on December 28, 2005. This 2006 APD agreement was renewed with the same terms, effective January 1, 2009, for a three-year term. The CDI approved this latest APD agreement on April 27, 2009.

Farmers is a party to an "all-lines" quota share reinsurance agreement ceding business to Zurich and Farmers Re. The agreement, as amended effective December 31, 2005, ceded a 6% quota share (Zurich 4.8% and Farmers Re 1.2%). The CDI approved this 2005 amendment on December 28, 2005. The agreement was amended, effective December 31, 2007, to decrease the percentage to 5% (Zurich 4% and Farmers Re 1%) and extend the duration to December 31, 2010. The 2007 amendment was approved by the CDI on December 28, 2007. An amendment, effective September 30, 2008, increased the percentage to 25%. This 25% all lines quota share agreement was then terminated, effective June 30, 2009, and replaced with a new 37.5% all lines quota share agreement (Zurich 30% and Farmers Re 7.5%). An amendment, effective December 31, 2009, decreased the percentage ceded to 35%. The CDI approved the December 31, 2009, amendment on May 25, 2010.

### Ceded

### Non-affiliated

Treaties ceding risks to non-affiliated reinsurers were written with the Exchange, Farmers, and Truck as the cedents. The following is a summary of the principal non-affiliated ceded excess of loss reinsurance treaties inforce as of December 31, 2009:

Type of Contract	Reinsurer's Name	Company's Retention	Reinsurer's Maximum Limits
Property Catastrophe Excess of Loss – 1 <sup>st</sup> Layer	Lloyds of London (32.175%) Various reinsurers (59.28%)	\$250 million per occurrence	91.445% of \$200 million excess of \$250 million retention per occurrence.  Coverage for property located in all territory except Florida.
Property Catastrophe Excess of Loss – 2 <sup>nd</sup> Layer	Various reinsurers (95%)	\$450 million per occurrence	95% of \$550 million excess of \$450 million retention per occurrence.
Regional Property Catastrophe Excess of Loss	Lloyds of London (20.856%) Various reinsurers (74.144%)	\$1 billion per occurrence	95% of \$500 million excess of \$1 billion retention per occurrence. Coverage for property located Texas, Louisiana, Arkansas, Oklahoma, and California.
Property Catastrophe Excess of Loss – 1 <sup>st</sup> Layer Texas Only	Flagstone Reinsurance Limited (12%) Partner Reinsurance Company, Ltd. (11%) Various reinsurers (72%)	\$1.5 billion per occurrence	95% of \$300 million in excess of \$1.5 billion per occurrence.  Coverage for property located in Texas only.
Property Catastrophe Excess of Loss – 2 <sup>nd</sup> Layer Texas Only	Flagstone Reinsurance Limited (12%) Partner Reinsurance Company, Ltd. (11%) Various reinsurers (77%)	\$1.8 billion per occurrence	100% of \$200 million in excess \$1.8 billion retention per occurrence. Coverage for property located in Texas only.
Property Catastrophe Excess of Loss – Southeast region	DaVinci Reinsurance, Ltd. (17%) Renaissance Reinsurance, Ltd (17%)	\$200 million per occurrence.	100% of \$200 million in excess of \$200 million retention per occurrence.  Coverage for losses from Alabama, Florida, Georgia, North Carolina and South

Type of Contract	Reinsurer's Name	Company's Retention	Reinsurer's Maximum Limits
Type of Contract	Validus Reinsurance, Ltd. (15%)	Company 5 Recention	Carolina.
	Lloyd's of London (33.5%)		
	Various reinsurers (17.5%)		
Property Catastrophe Excess of Loss	Lloyds of London (33.5%)	\$20 million per occurrence.	100% of \$80 million in excess of \$20 million in any one
•	Various reinsurers		occurrence.
	(67.5%)		Coverage for Zurich Small Business Solutions' losses from Florida only.
Property Catastrophe Umbrella Excess of Loss	Lloyds of London (23.33%)	\$1 billion per occurrence.	100% of \$300 million in excess of \$1 billion per occurrence.
	Various reinsurers (76.67%)		Coverage for losses from Alabama, Arkansas, Kentucky, Louisiana, Mississippi, Missouri, Oklahoma, Tennessee, and Texas.
Property Per Risk Excess of Loss – 1 <sup>st</sup> Layer	Lloyds of London (47%)	\$3 million per risk	100% of \$7 million in excess of \$3 million per risk and \$7
	Various reinsurers (53%)		million in aggregate losses.
Property Per Risk Excess of Loss – 2 <sup>nd</sup> Layer	Lloyds of London (50.9%)	\$10 million per risk	100% of \$40 million in excess of \$10 million per risk.
	Various reinsurers (49.1%)		
Property Per Risk Excess of Loss – 3 <sup>rd</sup> Layer	Lloyds of London (58%)	\$50 million per risk	100% of \$25 million in excess of \$50 million per risk.
	Various reinsurers (42%)		
Casualty / Workers Compensation Catastrophe	Lloyds of London (32%)	\$10 million per occurrence	100% of \$15 million in excess of \$10 million per occurrence.
Excess of Loss – 1 <sup>st</sup> Layer	Aspen Insurance UK Limited (20%)		
	Endurance Specialty Ins. Ltd. (25%)		
	Various reinsurers (23%)		
Casualty / Workers Compensation Catastrophe Excess of Loss – 2 <sup>nd</sup> Layer	Lloyds of London (41%)	\$25 million per occurrence.	100% of \$25 million in excess of \$25 million per occurrence.

Type of Contract	Reinsurer's Name	Company's Retention	Reinsurer's Maximum Limits
	Endurance Specialty Ins. Ltd. (26%)		
	Various reinsurers (33%)		
Casualty / Workers Compensation Catastrophe	Lloyds of London (24.69%)	\$50 million per occurrence.	100% of \$50 million in excess of \$50 million per occurrence.
Excess of Loss – 3 <sup>rd</sup> Layer	Aspen Insurance UK Limited (18.74%)		
.*	Endurance Specialty Ins. Ltd. (26.15%)		
	Various reinsurers (30.42%)		·
Workers Compensation Catastrophe Excess of	Lloyds of London (17%)	\$50 million per occurrence.	90% of \$50 million in excess of \$100 million per occurrence.
Loss	Montpelier Reinsurance Ltd. (20%)		
	Tokio Millennium Reinsurance Limited (25%)		
	Validus Reinsurance, Ltd. (15%)		
	Various reinsurers (13%)		
Marine Yacht Excess of Loss – 1 <sup>st</sup> Layer	Swiss Reinsurance America Corp. (32.5%).	\$5 million per occurrence	100% of \$5 million in excess of \$5 million per occurrence.
	Transatlantic Reinsurance Company (15%)		
	Various reinsurers (52.5%)		
Marine Yacht Excess of Loss – 2 <sup>nd</sup> Layer	Swiss Reinsurance America Corp. (32.5%).	\$10 million per occurrence.	100% of \$10 million in excess of \$10 million per occurrence.
	Transatlantic Reinsurance Company (15%)		
	Various reinsurers (52.5%)		
Marine Yacht Excess of Loss – 3 <sup>rd</sup> Layer	Swiss Reinsurance America Corp.	\$10 million per occurrence.	100% of \$10 million in excess of \$20 million per occurrence.

Type of Contract	Reinsurer's Name	Company's Retention	Reinsurer's Maximum Limits
	(32.5%).		·
	Transatlantic Reinsurance Company (15%)		
	Various reinsurers (52.5%)		

As of December 31, 2009, reinsurance recoverables for all ceded reinsurance totaled \$3.9 billion, or 577% of surplus as regards policyholders. Of the reinsurance recoverables 95.6% were from admitted affiliates, primarily resulting from the pooling arrangement of which Farmers was the lead company.

### FINANCIAL STATEMENTS

The financial statements prepared for this examination report include:

Statement of Financial Condition as of December 31, 2009

Underwriting and Investment Exhibit for the Year Ended December 31, 2009

Reconciliation of Surplus as Regards Policyholders from December 31, 2006 through December 31, 2009

### Statement of Financial Condition as of December 31, 2009

Assets		Ledger and Nonledger Assets	Assets Not Admitted	N	Tet Admitted Assets	Notes
<u>- 155 4 15</u>						,
Bonds	\$	609,300,914	\$	\$	609,300,914	
Stocks:				- 7		
Preferred stocks	·				• .	
Common stocks		824,823,704			824,823,704	
Real Estate			•			
Properties occupied by the company		987,914			987,914	
Properties held for the production of income		84,254			84,254	
Properties held for sale		209,218			209,218	
Cash, cash equivalents and short-term investments		126,575,113			126,575,113	•
Investment income due and accrued	٠	6,711,951			6,711,951	
Premiums and consideration:		, ,				
Uncollected premiums and agents balances in the						
course of collection		33,923,873	7,532,984		26,390,889	
Deferred premiums, agents' balances and		-				
installments booked but deferred and not yet due		164,202,586			164,202,586	
Accrued retrospective premiums		285,112			285,112	
Reinsurance:					* * * * · ·	
Amounts recoverable from reinsurers		229,427,758			229,427,758	
Current federal and foreign income tax recoverable					•	
and interest thereon		7,500,000			7,500,000	
Net deferred tax asset		45,410,615	6,593,649		38,816,966	
Guaranty funds receivable or on deposit		842,775			842,775	
Aggregate write-ins for other than invested assets		10,133,788			10,133,788	
Total assets	<u>\$2</u>	.060,419,575	<u>\$14,126,633</u>	<u>\$2</u>	2 <u>,046,292,942</u>	

### Statement of Financial Condition as of December 31, 2009

### (Continued)

### Liabilities, Surplus and Other Funds

Losses		\$ 435,213,449	(1)
Reinsurance payable on paid losses and loss adjustment expenses		188,740,997	
Loss adjustment expenses		137,663,043	(1)
Taxes, licenses and fees		2,446,304	
Current federal and foreign income taxes		14,920,079	
Unearned premiums	•	315,356,909	
Advance premium		7,360,902	
Dividends declared and unpaid: Policyholders		230,743	
Ceded reinsurance premiums payable	•	212,893,740	
Funds held by company under reinsurance treaties		4,586,298	
Amounts withheld or retained by company for account of others		43,618,865	
Provision for reinsurance		1,009,244	
Payable to parent, subsidiaries and affiliates		45,318,694	
Aggregate write-ins for liabilities		(35,945,876)	
Total liabilities		1,373,413,391	. '
Surplus notes	\$ 200,330,050		
Unassigned funds (surplus)	472,549,501		
Surplus as regards policyholders		672,879,551	
Total liabilities, surplus and other funds		\$2.046.292.942	

### <u>Underwriting and Investment Exhibit</u> for the Year Ended December 31, 2009

### Statement of Income

Underwriting Income		
Premiums earned		\$762,518,272
Deductions:	0.400, 400, 00.4	
Losses incurred	\$420,409,984 93,530,226	
Loss adjustment expenses incurred Other underwriting expenses incurred	237,413,671	•
Total underwriting deductions		751,353,881
Net underwriting gain		11,164,391
Investment Income		
Net investment income earned	\$ 25,082,526	
Net realized capital gains	<u>3,392,797</u>	
Net investment gain		28,475,323
Other Income	· · · · · · · · · · · · · · · · · · ·	
Net loss from agents' or premium balances charged off	\$ (7,762,025)	
Finance and service charges not included in premiums Aggregate write-ins for miscellaneous loss	6,372,429 <u>(7.028.453)</u>	
Total other loss		_(8,418,049)
Net income before dividends to policyholders, before all		21 201 665
other federal and foreign income taxes  Dividends to policyholders		31,221,665 130,638
Federal and foreign income taxes incurred		12,591,047
Net income		<u>\$ 18,499,980</u>

### Underwriting and Investment Exhibit for the Year Ended December 31, 2009

### (Continued)

### Capital and Surplus Account

Surplus as regards policyholders, December 31, 2008		\$545,922,254
Net income	\$ 18,499,980	•
Change in net unrealized capital gains less capital gains tax	85,131,728	•
Change in net deferred income tax	9,755,468	
Change in nonadmitted assets	9,972,378	•
Change in provision for reinsurance	23,824,880	
Cumulative effect of changes in accounting principles	1,262,198	
Aggregate write-ins for losses in surplus	(21,489,335)	
Change in surplus as regards policyholders		126,957,297
Surplus as regards policyholders, December 31, 2009		<u>\$672,879,551</u>

### Reconciliation of Surplus as Regards Policyholders from December 31, 2006 through December 31, 2009

Surplus as regards policyholders, December 31, 2006, per Examination

\$543,751,470

	Gain in	Loss in	
	Surplus	Surplus	
	•		
Net income	\$ 53,941,289	\$	
Change in net unrealized capital gain	83,360,611		
Change in net deferred income tax	6,103,457	•	
Change in nonadmitted assets	4,647,577		
Change in provision for reinsurance	897,216		
Cumulative effect of change in accounting principles	1,262,198		
Aggregate write-ins for loss in surplus	<del></del>	21.084,267	
Totals	<u>\$150,212,348</u>	\$21,084,267	
Net increase in surplus as regards policyholders for the examin	nation		129,128,081
Surplus as regards policyholders, December 31, 2009,		• •	
per Examination`		•	<u>\$672,879,551</u>

### COMMENTS ON FINANCIAL STATEMENT ITEMS

### (1) Losses and Loss Adjustment Expenses

The Exchange was directed by the California Department of Insurance (CDI), under California Insurance Code (CIC) Section 733(g), to retain the American Actuarial Consulting Group, LLC, (AACG) for the purpose of assisting this examination in determining the reasonableness of the Exchange's loss and loss adjustment expense reserves. Because the business of the Farmers property and casualty companies was pooled, it was necessary to review the losses on a group-wide basis. Based on the analysis by AACG and the review of their work by a Casualty Actuary from the CDI, the Exchange's December 31, 2009 reserves for losses and loss adjustment expenses were determined to be reasonably stated and have been accepted for purposes of this examination.

### SUMMARY OF COMMENTS AND RECOMMENDATIONS

### Current Report of Examination

None

### Previous Report of Examination

Management and Control - Claims Adjustment Services Arrangement (Page 18): The claims adjustment services arrangement between the Farmers Insurance Exchange (Farmers) and certain of its affiliates (the pooled companies including the Exchange), with Farmers providing all of their claims adjustment services, was not provided in writing. It was recommended that the Exchange, and all of the California-domiciled affiliates that Farmers is providing claims adjustment services to, enter into a written claims adjustment services agreement and submit it to the California Department of Insurance (CDI) for approval pursuant to California Insurance Code (CIC) Section 1215.5. A written agreement has now been provided documenting that the Exchange is a party to a long-standing claims

adjustment services agreement with the Farmers dated August 25, 1964. This agreement was amended and restated, effective June 1, 1966.

Management and Control - Managed Care Services Agreement (Page 18): Zurich Services Corporation (ZSC), an affiliate, provided certain bill review and medical management services for the Exchange's workers' compensation claims. It was recommended that the Exchange submit the managed care services agreement to the CDI for approval pursuant to CIC Section 1215.5. The submission of the ZSC managed care services agreement was still pending as of the examination date, December 31, 2009. The Exchange and ZSC have, via amendment, terminated this agreement (except for case management services) effective July 15, 2010. A replacement managed care services agreement with Corvel Healthcare Corporation (non-affiliated) is currently near completion.

### <u>ACKNOWLEDGEMENT</u>

The courtesy and cooperation extended by the Exchange's officers and employees during the course of this examination are hereby acknowledged.

Respectfully submitted,

/S/

Gary W. McMurray, CFE
Examiner-In-Charge
Contract Insurance Examiner
Department of Insurance
State of California